

## DESCRIZIONE DELL'ANNUNCIO

### Key Account Manager, Paris

N&C System Integrator, with the aim to empower the French team, is looking for new resources with at least 10 years of experience as Key Account Manager, with knowledge in Information Communication Technology business based on at least 5 years' experience.

#### Who we are looking for:

We are looking people who can bring their know-how in our teams, through innovative ideas, having our purpose – Innovation through Integration - in the core of each activity.

#### Required Skills:

- Education: High School Diploma/STEM or Information Technology Bachelor Degree;
- Managing relationships with current and potential customers, assigned based on geographical area or product type;
- Ability to analyse and follow market trends by analysing the competition in the assigned geographical area/product;
- Support in managing commercial negotiations aimed at issuing orders;
- Good experience in preparing commercial proposals and defining technical solutions based on actual customer needs;
- At least 3 years of experience in the information and communication technology sector
- Autonomy and ability to work in a team;
- Good organisational and interpersonal skills;
- Foreign languages required: Italian and English (B2-C1).

#### What are we offering:

- Contract type: direct hiring in the French Company;
- Salary, level and position aligned with experience;
- Schedule: full time;
- Work Location: on-site (Poissy) or Client site.

#### INFORMATIVA:

È necessario l'invio del CV (aggiornato ed in italiano) con autorizzazione al trattamento dei dati personali. Non saranno prese in considerazione candidature prive di CV. La ricerca è rivolta a candidati di entrambi i sessi e i dati saranno conservati esclusivamente ai fini della presente o di future selezioni, garantendo i diritti di cui agli artt. 13 del Regolamento Europeo EU 679/2016. Qualora il CV sia di interesse i candidati saranno contattati per un primo colloquio via Webex.